

PRESS RELEASE

**NEXTALIA SGR LAUNCHES THE MARKETING OF NEXTALIA FLEXIBLE CAPITAL
MASSIMILIANO MONTI APPOINTED AS HEAD OF THE FUND**

Milan, 18 February 2025 – **Nextalia SGR S.p.A.** ("Nextalia" or the "Company") announces the launch of the marketing phase for the fund **Nextalia Flexible Capital** (the "Fund"), a closed-end alternative investment fund reserved to professional investors.

With a fundraising **target of €350 million**, Nextalia Flexible Capital follows a strategy aimed at creating long-term value by investing in high-growth potential **SMEs** capable of becoming leaders in their respective market segments. The Fund will primarily invest in family-owned businesses, with a preference for **majority investments**, while maintaining flexibility to invest in qualified minority stakes and through hybrid instruments such as preferred equity.

The Fund will be managed by a dedicated investment team, composed of professionals with diversified and complementary expertise, led by **Massimiliano Monti**, who has been appointed as **Head of Nextalia Flexible Capital**.

Massimiliano Monti brings over 25 years of private equity experience, acquired in consulting firms and in a leading fund focused on Italian small and mid-cap companies. Throughout his career, he has overseen numerous investments, from origination to execution and divestment, in key sectors of the Italian economy, including agri-food, industrial, and capital goods. His capabilities in SME investing and leadership of the investment team will be instrumental in implementing the Fund's strategy and driving the growth of portfolio companies.

Nextalia Flexible Capital is part of the **private equity practice**, led by **Valentina Pippolo**, Chief Investment Officer, who is responsible for defining and executing Nextalia's equity investment strategies.

Francesco Canzonieri, CEO of Nextalia, commented: "We are now ready to launch the fundraising of Nextalia Flexible Capital, an initiative that is perfectly aligned with our mission to support Italian SMEs in their growth through flexible and targeted solutions. Our distinctive model, combined with the excellence of our team, will enable us to create value for our portfolio companies. The appointment of Massimiliano Monti as Head of the Fund represents a strategic asset: his successful track record and deep knowledge of the Italian entrepreneurial landscape will be crucial in guiding our portfolio companies toward sustainable and profitable growth."

Nextalia SGR S.p.A. is an investment platform promoted by Francesco Canzonieri together with leading Italian institutional investors (Intesa Sanpaolo, UnipolSai Assicurazioni, Fondazione ENPAM, H14, Istituto Atesino di Sviluppo, Confindustria, Bonifiche Ferraresi and Micheli Associati), set up with the aim of investing in Italian excellence to drive sustainable growth.

With over one and a half billion euros in assets under management, Nextalia has established itself as a key Italian player in private market investments, leveraging its extensive network and the expertise of a highly qualified team. Nextalia manages four funds, "Nextalia Private Equity", "Nextalia Credit Opportunities", "Nextalia Ventures" and "Nextalia Capitale Rilancio", and has recently launched the fundraising phase for "Nextalia Flexible Capital".
